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Labour study to pinpoint where training is needed



Hundreds attend Cayman Art Week

The spotlight was on Cayman's vibrant art scene last week as local artists and galleries took centre stage for the third annual Cayman Art Week. Hundreds of art fans

attended exhibitions, open studios, popups and events across all three Cayman Islands making CAW23 the biggest and most busy to date. Cayman Art Week's founder and creative director Natalie Urquhart said,

SEE HUNDREDS ATTEND CAYMAN ART WEEK, PAGE 6



THIS FATHER'S DAY TAKE CARE OF YOU.

Men's health check for the month of June US\$549.

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MRCU Expects "Significant Increase" in Mosquito Numbers in Coming Days

The Mosquito Research & Control Unit (MRCU) would like to advise the public that it expects a significant increase in mosquito numbers by the end of this week.

While the Unit has only recently concluded their annual Pre-Hatch Treatment this past May, a large emergence of mosquitoes is still expected over the coming days.

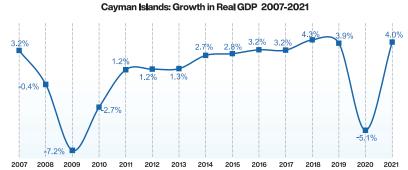
"The team at the MRCU was able to treat 8,900 acres with larvicide in advance of the onset of the rainy season," explains MRCU Director, Dr. Alan Wheeler. "We were also able to treat a further 5,950 acres once the rain started, making this the largest pre-season larvicide treatment ever conducted by the MRCU," Dr. Wheeler added.

"Despite these intensive control efforts, and in light of the rain that we have been experiencing, we are expecting that adult mosquitoes will be emerging over the coming days. Although biting rates are expected to be high, we are confident that our team here at the MRCU will be able to bring the mosquito numbers down to normal levels before the end of next week," he concluded.

For more information or to file a mosquito related complaint, contact the MRCU on 949-2557.







Did the recovery continue in 2022?

The annual System of National Accounts (SNA) survey collects the information necessary to measure the health and performance of Cayman's economy and its various industries.

The survey runs from April 11th to June 16th, 2023.

Data collected for the SNA survey is **CONFIDENTIAL** under the Statistics Act (2016 *Revision*) and is **EXEMPT** from the Freedom of Information Act.

Better Data...Better Decisions...Better Business For assistance or enquiries, please check **www.eso.ky** or call 244-4676/244-4608.

NOMINATE TODAY



Nominations are currently sought for Caymanian local pioneers who you feel have made a difference to the Cayman Islands dive industry and those that are making an impact today.

To Nominate, please visit:

www.nominatedive.com



CAYMAN $\stackrel{}{\searrow}$ ISLANDS grand cayman | cayman brac | little cayman



Caymanian Times Issue # 887

Publisher: Ralph Lewis Company: Lewis Cayman Islands Ltd #19 Walkers Road (next to Tomlinson Furniture) Telephone: 345 9162000 Email: info@caymaniantimes.ky Website: www.caymaniantimes.ky **CRUISE SHIP SCHEDULE**

CRUISE SHIP SCHEDULE - WEEK - JUNE 12 - 16

TOTAL SHIPS – 5 TOTAL PASSENGERS – 15,534

00

Monday	Tuesday	Wednesday	Thursday	Friday
12	13	14	15	16
Caribbean Princess		Carnival Vista	Carnival Glory	
Disney Magic			Carnival Sunrise	
Total Passengers	Total Passengers	Total Passengers	Total Passengers	Total Passengers
5,600	0	3,600	6,334	0

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The Brasserie Celebrates 25 Years of Farm-to-Table





A week of celebrations for the Brasserie Restaurant's 25th Anniversary will kick off on in Cricket Square on Monday 12 June, featuring food and drinks specials, a Farmer's Market, a wine tasting masterclass and a four-course anniversary dinner, starring Certified Angus Beef on Friday 16 January, and prepared by award winning Executive Chef, Dean Max.

Farm to Table. Early pioneers of the farm-to-table movement in the region, The Brasserie opened its doors in Cricket Square in 1997 with a vision to grow and serve dishes created from the freshest quality seasonal ingredients. The Brasserie's restaurant garden is dedicat-

ed to growing organic, non-GMO fruit, vegetables, herbs and edible flowers and the restaurant's Coco Bluff Plantation in Savannah is home to 205 coconut palms and 55 beehives, producing honey, beeswax candles and beauty and wellness products. Cricket Square is also home to the Brasserie Bakery and "Chateau Chooks", where more than one hundred Brasserie chickens produce eggs and recycle the restaurant's food waste, while their eggshells and manure are used to compost the plants and produce.

Produce. Wander through the on-site vegetable garden and you'll find immaculately preserved and well-loved beds, hedges and trees hosting everything



8 June at 6 p.m. Theoline L. McCoy Primary School

North Side 15 June at 6 p.m. Craddock Ebanks Civic Centre East End 13 June at 6 p.m. Wiliam Allen McLaughlin Civic Centre

from Surinam cherries and star fruit growing alongside Swiss chard, prized potatoes, guavas, and grapes, to name a few as well as a huge selection of wild herbs including lavender, mint and thyme (which you'll also spot infusing the olive oil, in the cocktail specials and in the floral arrangements on each table). The seasonal menu changes daily, to reflect the week's harvest, with each dish rooted in nature. During Cayman's peak harvest season, the restaurant hosts a monthly Harvest Dinner series with visiting chefs, offering a place to connect through exceptional food and wine and on any given night the dining room is a gathering place for those in the know, where the weekly specials include Monday's Secret Pleasure tasting menu, mid-week pasta specials and Friday's Pizza and Pinot.

"We grow our own fruit and vegetables on site, the fish on our menus is freshly caught daily on our two fishing boats and for almost everything else we work with local farmers," shares Dean Max, the restaurant's Executive Chef. "The Brasserie was a pioneer in Cayman's farm to table movement - having ingredients so readily available ensures each dish is as fresh and flavoursome as possible. It's not a new concept but it's important in making a positive change to our food system and it's catching on. We're pleased to see other restaurants focus on sourcing food locally and buying direct from farms. It's better for the

planet, it tastes better and supports our local farming community."

Celebrations. To celebrate twenty five years of pioneering Cayman's plant to plate culture, the Brasserie is hosting a week long calendar of pop up events, and daily specials in Cricket Square, including a Prix-Fixe dinner menu at The Brasserie for \$45 per person all week and wine and cocktail specials from Brasserie Purveyors; an anniversary special at Juiced at the Wicket (all week); 25% off Barrington drip coffee in The Market on 12 June; a Farmer's Market showcasing homegrown produce, with Chateau Chook eggs and Brasserie Bees products at The Brasserie on 13 June; a Market breakfast special of Brisket and Eggs Benedict on 14 June; a Caboose lunch special with Chef Dean Max on 15 June and the restaurant's monthly SWIRL wine tasting featuring the best of California's vineyards and food pairings from Chef de Cuisine Artemio Lopez later on in the evening of 15 June. The week culminates in a four course CAB dinner at The Brasserie on Friday 16 June, featuring Certified Angus Beef, fresh Brasserie catch, seasonal produce prepared by Chefs Dean Max and Artemio Lopez and wine pairings chosen by the Master Sommelier, Simone Ragusa.

For more information, or to make reservations for any of the Brasserie anniversary events, readers should email reservations@brasseriecayan.com or visit brasseriecayman.com



Labour study to pinpoint where training is needed

In the latest Cayman Conversations with the UCCI, Caymanian Times publisher Ralph Lewis spoke with the UCCI's administrative assistant for the RESEM-BID programme, Matthew McGill, and Cleveland Julien, UCCI's project manager for science technology/Project Officer, Profession & Technical Education & Training, about the important labour market assessment study currently underway.

The UCCI has received two RESEM-BID (Resilience, Sustainable Energy and Marine Biodiversity) grants from the European Union to help them focus on human capital development initiatives. The first grant enabled 50 students to enroll across four sectors and highlighted the need to assess what Cayman's labour needs would be in the next ten to 15 years. The UCCI, working in tandem with the Cayman Islands Chamber of Commerce, has therefore enrolled professionals to assess these needs. The report will eventually be made available to stakeholders and the public at large.

Mr McGill has a background in urban planning, and it is his job to oversee the deliverables of the project, ensuring that they report back to the EU in a timely manner and to monitor the various activities of the project.

He said that the report would serve as a means of identifying gaps in the labour market where people - especially the 2,700 individuals displaced from the tourism sector in the Covid pandemic – need to be trained up.

"It will be assessing the gaps in the labour market, looking at what's required in the tourism industry, from construction to ICT and hospitality, and that report then informs how we need to cater to those individuals to enable them to be empowered to get reemployed," he advised.

The consultants have completed their needs assessment survey and are now working on a first draft which will give them more insights as to where the gaps are and where they need to focus, he said.

Mr Julien, who was the project manager for the RESEMBID 2 project and served as project officer for the RESEM-BID 1 project, advised that the UCCI used a lot of the Economics and Statistics Office's base data from previous needs assessment surveys.



Cleveland Julian

"Unlike the ESO, however, which looks at the entire population and had several questions that it was trying to address, we have narrowed our focus to look at what are the emerging occupations and employment needs of the future," Mr Julien advised.

He said they were looking at the current skill level of Caymanians and their ability to secure jobs and how the university, the business community (Chamber of Commerce) and the government institution responsible for the labour force (WORC) create a framework for training Caymanians for future jobs to ensure future opportunities were not missed.

Mr Julien said: "It serves as a data base for the government to know where the skilled persons who have been trained can be taken from. For example, WORC will be able to determine suitably trained Caymanians," he advised. "Additionally, us here at UCCI will be able to tailor programmes and certifications courses to suit the gaps that the report reveals. We will be able to retrofit our programmes here to ensure that the technical and vocational programmes at the university have been updated and, when people complete their certification, they will be filling a need and a gap that has been created."

Data was the key to success and Mr McGill said the results from the survey would provide the research and data needed to guide their decisions.

"It is only right we should have more success in filing those gaps and ensuring that people meet the needs of their specific communities and of the government," he said.





Mathew McGill

Mr Julien said the assessment had been developed with the help of the government's scholarship department. They were finding that a lot of scholarship students ended up staying abroad and not returning which, he said, did not put Cayman at a strategic advantage.

"We are trying to figure out what are the actual opportunities that our young people are aspiring towards and what are they asking to train in and are those jobs readily available here," he stated. "That's one of the questions we hope to have answered by the labour market assessment so we can move resources in that direction to support that need."

Another question they hope to be answered was what people's perception was of the UCCI.



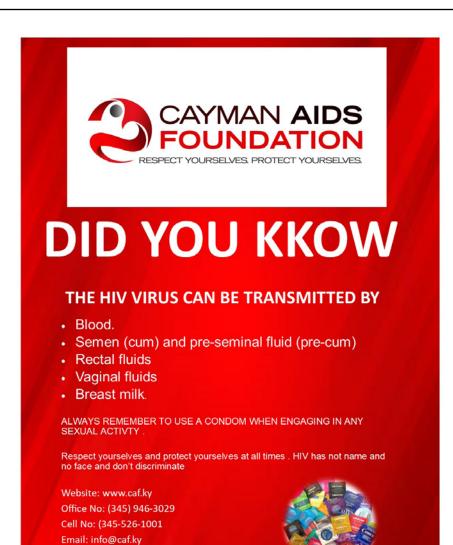
5

"That is important because there may be places where we need to learn from and make changes as we focus our attention on three critical customer bases: the students; government and business," he stated.

Mr Julien said the UCCI would be considering how they repackage strategically so they could meet the needs of the population so they don't leave and take other options when the UCCI was on island, able and willing to provide them.

Upcoming events include a business breakfast scheduled for 16th June when it is envisaged the consultant will provide a draft to be shared with the various partners so they can digest the initial feedback and make changes.

Graduation of students take place on 19th August.





CAW Founder and Creative Director Natalie Urquhart, Hon Bernie Bush Minister for YSCH and a Lead CAW Partner, with CAW Event Manager Meegan Ebanks



At Mutiny.ky

Hundreds attend Cayman Art Week



"One of the goals for Cayman Art Week was to introduce new audiences and collectors to the local art scene, so it was great to see hundreds of people out exploring and enjoying the exhibitions and events. The breadth and standard of talent on display this week shows how Cayman is establishing itself as a creative hub and we look forward to growing Cayman Art Week into an event with international standing in the years to come."

CAW23 kicked off on Tuesday 30 May with a Collectors Preview at Abacus restaurant in Camana Bay hosted by Provenance Properties Cayman Islands and attended by the Her Excellency the Governor Jane Owen, the Hon. Bernie Bush Minister of Youth Sports Culture and Heritage, the Hon. Kenneth Bryan Minister of Tour-



Jason Kennedy and Janine Every Gallery

ism & Ports, and Leader of the Opposition Roy McTaggart. Special welcome remarks were also shared by CAW Patron Susan A. Olde, OBE. The reception was followed by special events at The Hub Gallery, supported by RF Bank and Trust, and the newly opened gallery by Jason Kennedy and Janine Every on the Paseo in Camana Bay.

"Cayman Art Week was designed to stimulate the creative economy of our islands and its resident artists. I am pleased to say that this event has also quickly become a crucial component in the development of art tourism in the Cayman Islands," said Bryan. "As a supporting sponsor, the Ministry is demonstrating its commitment to diversifying our tourism product while

SEE HUNDREDS ATTEND CAYMAN ART WEEK, PAGE 7

ART & CULTURE

ART & CULTURE

7



Guests enjoy Pt 2 of the Cayman Islands Biennial at CNCFs Minds Eye Centre (1)

Hundreds attend Cayman Art Week

CONTINUED FROM Page 6

supporting the creativity and talent of our local artists."

40+ events across the Cayman Islands

On Thursday 1 June, CAW West featured nine venues along the Seven Mile Beach corridor including the popular Kennedy Gallery and The Gallery at the Ritz-Carlton, a colourful pop-up by artist Zhenya Xia at Kimpton Seafire Resort + Spa, Jason Kenendy and Janine Every's new Camana Bay Gallery, and late-night opening hours at the Carlos Garcia Gallery at The Grove.

The action moved to George Town on Friday 2 June for CAW Central/Art in the City held in partnership with George Town Revitalisation, who hosted an art-themed happy hour with live music and food stalls on Cardinall Avenue. With 15 venues to visit, guests could either walk between galleries and studios or take a bus tour. Highlights included Mutiny's On Our Block fashion show by Jawara Alleyne and Josh Pearl, Nasaria Suckoo Chollette's Pop-up exhibition and film at Ironshore Studios, a guided tour of the private art collections at Cricket Square, Hello World's crossover between art and tech, a lively mix of art and music at Al Ebanks Studio, and much more.

On Saturday 3 June, CAW East took three busloads out to the eastern districts, stopping by Pure Art, Scott Swing, and Avril Ward's studio in South Sound and the Minds Eye exhibition where Virginia Foster gave tours of Miss Lassie's house. The tour continued by exploring studios in Savannah, Bodden Town and Breakers, before concluding with a stop at Artisan Metal Works Gallery and Studios in Industrial Park, and the National Gallery's Biennial.

Cayman Art Week in the Sister Islands featured events at Simone's Gallery and Gordon Solomon Studio in Cayman Brac, plus special opening hours at Little Cayman Museum, the Seahorse Gallery, and D'Art of Living in Little Cayman.

CAW partners

Artists and galleries receive 100% sales generated during Cayman Art Week and there is no cost to participate. Cayman Art Week is produced each year by a volunteer committee with support from Patron Mrs Susan Olde and lead sponsors at Provenance Properties, George Town Revitalisation, Ministry of Youth Sports Culture & Heritage, Ministry of Tourism & Ports, and the National Gallery of the Cayman Islands.

Minister of Youth Sports Culture & Heritage the Hon. Bernie Bush said, "Events



National Gallerys Biennial Launch Event



Guests flock to AI Ebanks studio



Pure Art owner Maria with CAWs Meegan Ebanks

such as Cayman Art Week support two of the Ministry of Culture three priorities, namely Talent Identification and Development, and Awareness and Preservation of Culture and Heritage. This event provides opportunities for local artists to be highlighted, creates viable career options for creative minded persons and creates a bridge between traditional Caymanian arts and contemporary art. My Ministry is always seeking opportunities to sponsor and partner with Cayman Art Week and other organisations which will allow for such initiatives to grow from strength to



strength. Providing opportunities for local artists and the showcasing of arts allows us to add light, texture, colour and life to our landscape."

Although some pop-up exhibitions were only open during Cayman Art Week, many of the galleries and studios are open throughout the year. Further information on locations, opening hours and featured artists can be found at caymanartweek. com.

Follow Cayman Art Week on Facebook or Instagram for the latest art news and 2024 date announcement.

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Sagicor Investments (Cayman) officially open for business in the Cayman Islands



In a move to expand its reach and provide more investment options to its clients, Sagicor Investments (Cayman) Limited (SIC) has officially opened its doors for operations in the Cayman Islands.

Based at 198 North Church St, George Town, along with sister company Sagicor Life of the Cayman Islands, SIC was officially opened on Tuesday, May 16.

Speaking at the opening, Christopher Zacca, director of SIC and President and CEO of Sagicor Group Jamaica (SGJ) expressed gratitude to Caymanians for continuing to welcome Sagicor Group. "We are humbled by the tremendous support and encouragement we have received from Caymanians so far," Zacca said. "We have been building strong relationships through insurance, and we look forward to strengthening those relationships and building new ones through our investment business."

Zacca hailed Tara Nunes, CEO of Sagicor Investments in Cayman and Jamaica, as well as Geoffrey Chong, who will serve as the Country Head for SIC, for the work they have been doing in the territory to bring the suite of investment services to the people of Cayman and expand investment opportunities for clients in the wider Caribbean.

He added: "As we have done in several other territories for decades, we at Sagicor are committed to providing high-quality products and exceptional service to you, our customers, so you never have to settle for less than your dreams."

SIC brings tailor-made investment banking products and services, primarily in the areas of wealth management, portfolio advisory services, capital markets, and securities trading, to the Caymanian market. Working in tandem with the wide range of retirement, health, and life insurance packages offered by Sagicor Life of the Cayman Islands, Sagicor Group aims to provide more access to resources to protect their health and wealth for generations to come.

Sagicor Investments Cayman is a subsidiary of Sagicor Group Jamaica.

Cayman Islands Financial Services Institute signs local and international university agreements for Diploma Programmes



▶ (L-R) Mr. Paul Byles, Founder, FSI; Prof. Karl Wö ber, President, Modul University; Dr. Byron Coon, President, ICCI

The newly established Cayman Financial Services Institute (FSI) has recently signed formal partnership agreements with European and Cayman-based universities for its two highly anticipated diploma programmes.

The FSI, a new training and education initiative announced in September last year by its founder Paul Byles, will provide education and training programmes in partnership with various accredited institutions focused on professional development within the financial services industry.

In addition to numerous training seminars and accredited webinar courses the FSI has launched two diploma courses: the Cayman Islands Compliance Diploma (CCD) and the International Financial Services Diploma (IFSD). Both programmes are scheduled to run from September 2023 to September 2024.

"I am very excited that after a robust period of reviews of the course curriculum and assessment methodology, two credible tertiary institutions have partnered with the FSI to deliver these two very important diploma programmes," said Byles.

Modul University and ICCI will partner with the FSI on its diploma programmes.

Modul University, based in Vienna, is a prestigious international university for business and economics, with a strong research focus on international management, service-related industries, tourism, sustainability, data science, and the design of information systems. "Modul's focus on International Management, Sustainability, Governance and Tourism and Service Management makes it an ideal partner for the FSI and brings several positive synergies for the Cayman Islands generally," said Byles.

Prof. Karl Wöber, President of Modul University, said "Our academic team was very impressed with the quality of the FSI's Diploma programs."

"We have reviewed the curricula based on the common standards at Modul University Vienna and we were happy to certify that these programs comply with the requirements for programs offered by our University," he added.

ICCI is the Cayman Islands' oldest college and is registered with and recognized by the Education Council of the Cayman Islands Government. ICCI is accredited as a Premier College by the Accreditation Service for International Schools, Colleges and Universities (ASIC) (UK). ICCI's business programs are accredited by the International Accreditation Council for Business Education (IACBE), and offer Associate of Science, Bachelor of Science, Master of Science, and Master of Business Administration degrees. The Association of Chartered Certified Accountants (ACCA) has granted "Exemption Accreditation" to the college.

"ICCI has demonstrated that they are keen to tailor their programs not only to meet the needs of the Cayman Islands economy but to also prepare its students for the global marketplace. I am looking forward to working with them on these important programmes which are aimed at giving students an important edge in an increasingly competitive industry", said Byles.

Dr Byron Coon, President of ICCI, said "ICCI continues our commitment to offering programmes that meet the needs of the Cayman Islands community with our partnership with the Financial Services Institute. We are confident that these two new diploma course offerings by the Financial Services Institute will benefit the community and we are proud to be in involved in programs with a direct relevance to the Cayman Islands financial services industry."

Applications for both diploma programs begin on June 6th 2023 via the FSI's website at www.caymanfsi.ky

NYC Logo Competition Winner Receives Prize



Minister Hon. Bernie Bush, Ava's father, sister, Ava Crane, Senior Policy Analyst Tunisia Barnes, Ava's mother and NYC member Monina Thompson.

Ten-year-old Ava Crane drew her wish for the local youth to be united and happy into a logo that stood out the best among the 40 entries in the National Youth Commission's (NYC's) recent competition.

Minister for Youth, Sports, Culture and Heritage, Hon. Bernie Bush handed over the ministry-donated prize of \$1,000 to Ava recently at her school, Village Montessori, located at Camana Bay.

Also, in attendance to lend support on the happy occasion were Chairperson of

the NYC Public Awareness Subcommittee Monina Thompson and the Ministry of Youth's Senior Policy Analyst Tunisia Barnes as well as Ava's parents and sister, students, teachers and other staff.

Congratulating Ava on her accomplishment, Minister Bush highlighted recent Cayman Islands youth achievements, especially in sports, on the international front. A keen swimmer, Ava was part of the Cayman Islands gold-winning artistic swimming team in the recent CARIFTA games. Minister Bush noted that he had attended the games to be on hand to encourage the Cayman Islands' athletes.

Caption: Sharing a moment together at the presentation at Village Montessori at Camana Bay are from left: Minister Hon. Bernie Bush, Ava's father, sister, Ava Crane, Senior Policy Analyst Tunisia Barnes, Ava's mother and NYC member Monina Thompson.

"It is fitting that the National Youth Commission, which has been recommis-



sioned and rebranded recently, should prominently feature the logo which is the work of a youth member of the community," Minister Bush said. "Our youth deserve all our support and encouragement, which our ministry and its agencies try to provide consistently. I am proud of our youth and I wish Ava all the best in all her future endeavours," he added.

Commenting on her logo design, Ava noted that the bright colours she used represent the young people of the Cayman Islands and the three children she had specifically depicted exemplify inclusivity and the youth, she added. The design also displays "empowerment", "intentional" and "innovative" around the central figures.

NYC's Monina Thompson explained that the 40 submissions in the logo competition were from local youth aged between 10 and 25 years.

Ms. Barnes of the Ministry thanked all who had submitted entries for their enthusiastic participation and noted that the competition had been stiff.



▶ Minister for Youth, Sports, Culture and Heritage, Hon. Bernie Bush presents the \$1,000 prize to Ava Crane

Home Gas Restates Its Dedication to Safety and Collaboration After Explosion

Home Gas, Cayman's leading supplier of propane services, expresses our deepest sympathy for the individuals and surrounding community following the home explosion in Savannah. Our hearts go out to those affected by this catastrophic event. Our team of experts is working closely with the authorities to provide necessary information and support the ongoing investigation.

"At Home Gas, safety has been our utmost priority serving Cayman since 1957. We adhere to the strictest safety standards and regulations to ensure the safe storage, distribution, and use of propane. While we were not directly involved in the incident, we understand the importance of cooperation and transparency to help prevent such events from occurring in the future" says General Manager, John Corallo.

As part of our commitment to safety we remind propane users that, much like any fuel or energy source, precautions should be taken. We encourage those with propane in their home or business to follow these basic steps to ensure the safe use of propane: Ensure propane tanks, pipework, and appliances are installed by certified propane technicians or LPG providers.
 Have your propane tanks and appli-

ances serviced regularly.
If you smell propane or suspect a leak, immediately turn off the supply valve at your tank and call Home Gas,

24 hours a day, at 949-7474. We understand concerns and questions may have arisen from this incident, rest assured we are committed to maintaining open lines of communication with our customers and the com-



munity. Our team of certified propane professionals are available to address any inquiries.

Our thoughts and prayers remain with the affected individuals and their families.

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Cayman Islands Judicial Administration						
Judicial Pag	yment Page					
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Pay Now	Pay Now					
MAINTENANCE FEES						
Maintenance Payments; (FAM, SMA, SCL, D, JC cases).						
Pay Now						

The Cayman Islands Judicial Administration announced that members of the public can now make payments for some court related matters online.

Payment Gateway, the online portal, can be accessed via the website www. judicial.ky to process a variety of court payments. The service covers the payment of traffic and speeding tickets, payment of spousal or child maintenance, payment of notary fees and professional licences. Court Administrator Suzanne Bothwell stated, "The online payment system makes it easier and faster for court users to make court payments. The impetus for these innovations were largely driven by the pandemic and these new services add to the portfolio of current online services offered by the law courts. This initiative was led in conjunction with the Clerk of Court who is the manager for court operations and other managers within the administration who provide support services to the courts. Whilst our suite of online services expands, we continue to keep in mind the needs of our court users".

She further stated, "We hope that this new service will allow court users to take advantage of conducting their business with the courts from the comfort of their home or office, instead of having to physically attend and manoeuvre the congestion of downtown".

When accessing the portal to make

payments, court users will need to have on hand:

1. Debit or credit card;

2. For payment of traffic/speeding ticket; a valid driver's licence and a copy of the ticket itself. Only payments in full are permitted within the time allowed to pay; 3. For maintenance cases, the case reference number; and

4. For professional fees, the unique reference of the individual or firm. To read more, visit gov.ky/news.



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Airbnb announced in Caribbean Week event that travel among CTO Member countries and territories nearly doubled during Q1 2023

• Local nights, defined as travel between member countries and territories of the Caribbean Tourism Organization (CTO), almost doubled during the first quarter of 2023.¹

• Top 6 countries with the highest growth of domestic nights booked were: Antigua & Barbuda, Jamaica, St. Kitts, St. Lucia, The Bahamas and Barbados².

• Even though international tourism represents most of the nights booked on Airbnb in the Caribbean, the share of travel between CTO country members vs total travel to these destinations grew ~80%.

June 6th, New York City, United States. The Caribbean, a region made up of over 30 countries and territories³, is known for being a prime international tourist destination, however more locals have started to travel around the CTO countries thanks to Airbnb. The platform shared during the CTO's Caribbean Week in New York City that local nights booked on Airbnb within CTO member countries almost doubled during the first quarter of 2023.⁴



Carlos Munoz, Airbnb Policy Manager for Central America and the Caribbean.

"Local tourism has proved to be more resilient, a more immediate and frequent option to drive positive economic impact. During the Pandemic, when international borders were closed, it was locals who restarted the tourism economy and opened new destinations; we are happy to see the growth of this segment in the Caribbean", mentioned Carlos Muñoz, Airbnb's Director of Public Policy and Communications



Caribbean Beach

¹ Based on the total of nights booked from travelers from CTO countries made in their own country during Q1 2023 compared to Q1 2022. ² Based on the total of nights booked in 2022 vs. 2021 from domestic travelers.

³ https://www.nationsonline.org/oneworld/map/Caribbean-political-map.htm

⁴ Based on the total of nights booked from travelers from CTO countries made in their own country during Q1 2023 compared to Q1 2022.

⁵ Based on an internal Airbnb survey to Airbnb Hosts in Latin America from January to December 2022.

⁶ Based on a research by Oxford Economics, commissioned by Airbnb, for the year of 2022.

⁷ Oxford's Economic study, 2021

for the Caribbean and Central America.

The platform shared that the CTO countries with the highest growth of domestic nights booked were: Antigua & Barbuda, Jamaica, St. Kitts, St. Lucia, The Bahamas and Barbados.

International travelers still represent the majority of guests arriving to the Caribbean, however Airbnb also highlighted a new trend in the Caribbean region, the nearby interisland traveling. On Airbnb, the share of nights booked between islands of the CTO compared to the total nights booked nearly doubled during the same period, indicating new economic opportunities for the region.

"I welcome this news as homesharing opportunities have been a gamechanger with respect to enabling the benefits of tourism to be more evenly spread throughout our communities", indicated Kenneth Bryan, CTO Chairman.

"I am very pleased that destinations in the region are benefitting from their affiliation with Airbnb, particularly in the domestic context. The CTOs ongoing efforts to improve regional connectivity will further enhance the economic, social and cultural benefits of homesharing by making domestic travel easier and more convenient", he added.

Airbnb Economic Impact

The benefits of Airbnb go beyond the income of Hosts. Based on Airbnb information, in 2022, 81% of Hosts part of the CTO who gave recommendations of local attractions to their guests, such as restaurants and shops, recommended places in the neighborhoods where their listings are located⁵.

According to an Oxford Economic research, for each \$10 US spent on accommodations in Latin America and the Caribbean, Airbnb Guests spend an additional \$45 US for other businesses during their trip like restaurants, transportation, and other activities⁶.

The sector is rebuilding from pandemic impacts and Oxford Economics' forecast anticipates visitor spending in Latin America and the Caribbean will approach \$500 US billion in 2025 (\$492.6 US billion), over 16 percent above its pre-pandemic level⁷.

Responsible Tourism

Early this year, Airbnb announced the recipients of the 2022 Airbnb Community Fund grant. In 2022, the program focused primarily on sustainability, with more than USD\$6 million in grants awarded to more than 20 organizations working to protect our planet and promote sustainability and environmental conservation, in 19 countries on six continents, including Latin America and the Caribbean.

The Global Tourism Resilience Crisis Management Centre (GTRCMC) in Jamaica received \$250,000. The GTRCMC project will benefit Jamaica, Barbados and Grenada to help raise awareness among Caribbean Micro, Small and Medium Sized Tourism Entrepreneurs (MSMEs) about the importance of climate-responsible practices in their operations, as well as encouraging them to take urgent action to combat climate change.



SELF HELP FOUNDATION

PRESENTS



POETRY | DANCE | MUSICAL THEATER | CREATIVE TEACHINGS

(umility

PERFORMANCES BY:

Rico Rolando, Dream Chasers Cayman, Lloyd Barker, Olujimi Lapierre, UCCI Dancers, Cayman Music School, Nastassja, William's Quartet, Aleah Copeland, Radiance Dance Studio, Jubilate, Centre Pointe Dance Studio, Reyah Stewart, Moriah Praise - Former Miss International Covergirl, John Gray High School Performing Arts, Cayman Islands National Dance Company, Dan Ebanks, FCF Pure Harmony Kids Choir, Spark! School of Performing Arts, Yohann, Antonia Mena-Hebbert & Moniesa Farquharson.

> HOSTED BY: ANIKA CONNOLLY LLOYD BARKER

GATES OPEN 5:00PM HARQUAL SHOWTIME THEATRE 6:00PM

PREPAID \$15 **GATE \$2**0

CKET OUTLETS NO. 1 SHOE SHOP & WINNERS CIRCLE SPORTS



Part proceeds from this event to benefit

The Foundation Educational Development Training Programme of the Arts

COMMUNITY EVENTS

GET YOUR TEAM READY!

Early Childhood Assistance Programme -Help Sessions

7 June – 15 July - The Ministry of Education invites parents who require assistance in applying for funding from the Early Childhood Assistance Programme (ECAP) for the upcoming school year to attend Help Sessions organised by its Early Childhood Care and Education Unit. The two-hour sessions will be held at public libraries across Grand Cayman in June and July per the following schedule.

25 JUNE 2023

6.30AM

TOTAL TEA

► Team Relay

"AROUND THE TOWN" 4 X 1-MILE

All proceeds go to support

charities LOUD Silent Voices & the

Cayman Islands Cancer Society

Venue	Start Time
Bodden Town	4:00 p.m.
Library	
Emily Powery	11:00 a.m.
Library (West Bay)	
North Side	4:00 p.m.
Library	
George Town	4:00 p.m.
Library	
East End Library	4:00 p.m.
North Side	10:00 a.m
Library	
East End Library	12:30 p.m.
Emily Powery	4:00 p.m.
Library (West Bay)	
Bodden Town	11:00 a.m.
Library	
George Town	11:00 a.m.
Library	
	Bodden Town Library Emily Powery Library (West Bay) North Side Library George Town Library East End Library North Side Library East End Library East End Library Emily Powery Library (West Bay) Bodden Town Library George Town

TEAM RELAY

2023

Jasmine presents Back in the Spotlight

9 – 10 June - Prepare to be dazzled by Back in the Spotlight as Cayman's most talented performers showcase your favourite Broadway hits at the Harquail Theatre on Friday, 9th and Saturday, 10th June 2023 at 7pm. Tickets are CI\$25 and can be purchased via eventpro.ky or directly from Jasmine at the Jasmine Villa (31 Jasmine Blossom Way – off West Bay Road). Call 945-7447 or email info@jasmine.ky for more information. You can also view the event on Facebook .

All proceeds from ticket sales will go directly to Jasmine, a not-forprofit that provides free hospice and palliative care in the Cayman Islands.

Savannah SDA Annual

Church Harvest 2023 10 June – All are invited to Savannah SDA Annual Church Harvest 2023 with a difference on June 10 starting at 9:15am and June 11 beginning at 6am. Breakfast, lunch and dinner will be on sale. There will also be a carwash. Call 321-0882 for more information.

Rising Stars Netball Club - BBQ Fundraiser

10 June – Rising Stars Netball Club is having a BBQ Fundraiser on Saturday 10 June from 11am to 1pm at the canteen area by the netball courts of the Truman Bodden Sports Complex. The menu includes BBQ chicken, BBQ ribs and Cayman Style beef. Tickets are between \$12 to \$20 and can be purchased from any club member.

Cayman Islands Public Library – Social Media Basic Training for seniors 14 & 20 June – The 'Social Media Basics' training put on by the

Cayman Islands Public Library Service for seniors aged 60+ continues. The two-hour training sessions, which will include basic cell phone use and an introduction to WhatsApp and Facebook, will be held from 10 am-12 pm.

• Wednesday, 14 June, George Town Library

• Tuesday, 20 June, Cayman Brac Library

For more information about Social Media Basics, please contact the George Town Public Library by telephone at 949 5159 or email at libraryprogrammes@gov.ky

Preschoolers and Parents Art Drop – In

16 June – Beginning Friday June 16 and continuing weekly, drop in to the National Gallery art studio for free hour long sessions during the summer school holidays. Sessions are aimed at preschool aged children, but reception age are also welcome. Cost is \$5 per child for the general public and National Gallery members are free. Children should be supervised by an authorized parent or guardian. For more information, email edusupport@nationalgallery.org.ky or call 945 – 8111.

June Church Services at St. Alban's Church of England, Shedden Road 18 June - Services of Holy Communion will be held on Sunday June 18th at 9:30am. Morning

Prayers (Matins) will continue for the other Sundays in June at 9:30am as usual.

Cayman National Choir & Orchestra – Midsummer Magic

22 June – The Cayman National Choir & Orchestra presents Midsummer Magic Concert on Thursday 22 June at the Harquail Theatre beginning at 7:30pm. Enjoy an eclectic mix of live music featuring a line up of sensational pieces spanning spirituals, Gershwin, Strauss and paying tribute to the late Burt Bacharach. Tickets are \$25 for adults and \$15 for children. They are available at eventpro.ky.

Around the Town 4x1 Mile Team Relay 2023

25 June - The Office of the Auditor General presents the "Around the Town 4x1 Mile Team Relay 2023" in celebration of the 40th. anniversary of its organization. The event will comprise of teams of 4 persons who have the option of walking or running one mile each. The start and finish are at Anderson Square, George Town and begins at 6.30am. Team fee is CI\$60 and all proceeds will go to Mental Health and the Cayman Islands Cancer Society. All registered participants are eligible for raffle and give away prizes. Go to https://racecaribbean.net for more information and to register.

Send your community events to wendy@ caymaniantimes.ky

Never Give Up on Your Fitness Goals

You want to get into better shape, to drop the fat and to increase your tone and strength.

Join the club...most people are actively working toward an elusive fitness goal.

So what separates those who end up achieving their goals from the rest of the masses who are trapped in a fruitless struggle?

Winston Churchill hit the nail on the head when he said, "Never, never, never, never give up."

The bottom line is that it is possible to achieve any fitness goal when you lock on to it and strive towards it every day. Unfortunately, distractions are everywhere, making it easy to fall off track.

This brings us to the classic Henry Ford quote, "Obstacles are those frightful things you see when you take your eyes off your goal."

In order to stay the course, it is vital that you keep your eyes on the goal.

Here's how to get to your goal in 5 Steps: **Step One: Only One At A Time**

When you're feeling motivated and decide to set a goal, it's tempting to become over-ambitious by setting multiple goals. While it's great that you want to improve many things about yourself, the pressure of trying to achieve more than one goal at once will cause you to drop all the goals and go back to status quo.

Focus in on the one goal that you really want to achieve first, and focus all of your efforts onto this goal with laser-like force. There will be plenty of time in the future to see to your other goals, but for now see your number one goal all the way through to completion.

Step Two: Start Slow

Another pitfall that often results in dropped goals is the act of starting out too fast and too strong. If your goal in fitness is to drop 6 pant sizes and to exercise 5 times a week, do not (I repeat, DO NOT) go out and hit the gym hard for the next 5 days in a row. You'll be so sore that I guarantee you'll stop all progress the following week and your goal will be put back on a shelf.

Take a deep breath and remember that this isn't a race. This is your life, and it's you against yourself. Start out slow and steady and gradually build as you progress toward your goal. Don't allow self-induced fatigue to get in your way.

Step Three: Know Your Reasons Why

Why is this goal so important to you? There are many reasons, and you should know every single one of them. Write down each and every possible reason you can come up with as to why your goal needs to be met.

Intimately get to know the 'reasons

why' this goal is so important to you. You should have them memorized and should recite them every single day. Remember what Ford said—when you take your eyes off your goal, you'll see loads and loads of obstacles. Keep your eyes locked onto that goal by filling your mind with all of the 'reasons why' you're going to see this thing through.

Step Four: Think About It

Along with thinking about your reasons for accomplishing your goal, it's also helpful to focus your mind on how you'll feel once you've done it. Dedicate some time each day to picture your new post-goal life.

How awesome are you going to feel when you've accomplished this goal that's been on your mind for so long? Pretty amazing. Fill your mind with that feeling of accomplishment well before you've finished the work. The more you feel connected to the end of the race, the more likely it is that you'll make it through.

Step Five: Put It All On The Line

It's time to put your money where your mouth is. Invest in something that will help propel you toward your goal. When you shell out some of your hard-earned money to aid in your progress, then you are going to take this process that much more seriously.



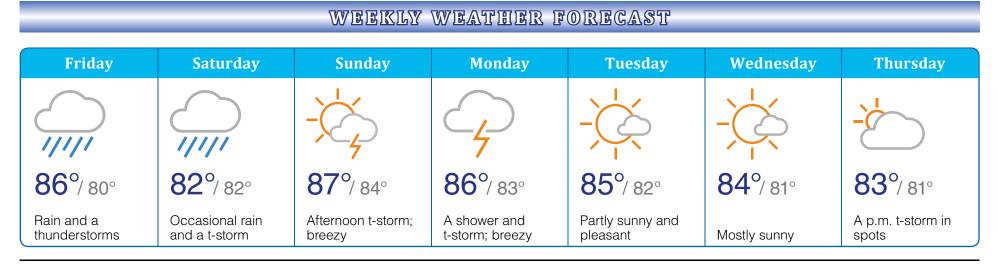
Ernest Ebanks

It's time to commit yourself seriously to seeing this goal to completion. If your goal is to lose weight and to get into amazing shape then invest in one of my proven fitness programs.

My clients see results. My clients achieve their goals.

It's time that you become one of my clients.

Call Ernest at Body Shapers Personal Training Fitness Studio 325-8696 or email bodyshaperscayman@gmail.com today and together we will get you to your goal.



Total Soccer Cayman 5th at Netherlands' prestigious Rood-Wit International



Harry Heinicke – Total Soccer Cayman's Harry Heinicke tracks the ball during the team's 1-0 group stage win over Ajax earlier this month during the Rood-Wit International U10 Tournament 2023, in the Netherlands.

Total Soccer Cayman once again shined on the international stage by taking fifth place overall at the prestigious Rood-Wit International U10 Tournament earlier this month in Sint Willebrord, Netherlands.

The Cayman Islands club ultimately finished ahead of teams from renowned European academies like Manchester City, Borussia Dortmund, AC Milan, Lille OSC, PSV and West Ham. Total Soccer took second in its group thanks in large part to an early win over perennial Dutch power Ajax.

"Finishing fifth at such a competitive tournament shows that with the right resources, support and investment from the community, Cayman's players can compete with the best," Total Soccer Cayman Head Coach Peter Reijn said. "Cayman football has a bright future."

Total Soccer Cayman finished the tournament with six wins, three losses and two draws. Harry Heinicke led the way with five goals, while Teddy West scored four goals and Lawrence Maharaj added three. Jonny Jones, Finn MacBain, KP Mutomba and Toby Bell also scored in the tournament.

Oscar Shakespeare served as tournament captain.

"I want to recognize Jayden Wambugu, who's endless running, stealing and distribution of the ball was key to our success," Total Soccer Cayman coach Matthias Mijnheer said. "Jesse Duiker Daignault adapted to left centre back and did a great job and the tenacious Elias Reid is a rising Cayman talent."

DEATH ANNOUNCEMENTS



Jayden Wambugu – Total Soccer Cayman's Harry Heinicke races toward the ball during his team's 2-1 win over Borussia Dortmund earlier this month during the Rood-Wit International U10 Tournament 2023, in the Netherlands.

After opening tournament play with a scoreless draw with Finnish club Ilves, Total Soccer Cayman rattled off wins over Ajax and Manchester City in the tournament's fast-paced, 15-minute matches. Cayman then rebounded from a 2-0 loss to Genk by beating Rood Wit, 8-1, to secure a second-place group finish and spot in the tournament's second-stage Champions League division, featuring the top-12 group stage teams.

There, Total Soccer Cayman took wins over Borussia Dortmund, Club Brugge and Genk to secure fifth place.

This marked Total Soccer Cayman's third invite to the tournament. The club placed eighth in 2022 and 21st in 2019.

Total Soccer Cayman participated in several

friendlies outside the tournament, including a 4-2 win over an academy team from reigning Dutch champions Feyenoord Rotterdam, the club that produced Robin van Persie.

- 2023 Rood Wit International top-12
- 1. Royal Antwerp (Belgium)
- 2. Club Brugge (Belgium)
- 3. Ajax (NL)
- 4. FC Utrecht (NL)
- 5. Total Soccer Cayman (Cayman)
- 6. KRC Genk (Belgium)
- 7. Bayer Leverkussen (Germany)
- 8. AC Milan (Italy)
- 9. Borussia Dortmund (Germany
- 10. Feyenoord (Netherlands)

Funeral Home

- 11. Lille OSC (France)
- 12. PSV (NL)



Churchill's

We have been asked to announce the passing of Mrs. Roberta Whitaker, who passed away on Monday, May 29, 2023. A Service of Thanksgiving will be held at Northside Seventh-day Adventist Church, Old Man Bay, Grand Cayman, Cayman Islands on Sunday, June 11, 2023 at 10:00 a.m. Viewing: 9:30 a.m. – 10:00 a.m. Interment: Old Man Bay Cemetery



Condolences can be registered at churchillsfuneralhome.com

CROSSWORD Sudoku is a number-placing puzzle based on a 9x9 grid with several given numbers. The object is to place the numbers 1 to 9 in the empty squares so that each row, each column and each 3x3 box contains the same number only once. The difficulty level of the Conceptis Sudoku increases from Monday to Sunday. Conceptis SudoKu By Dave Green 9 5 3 2 8 6 Answer to previous puzzle

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CURTIS By Ray Billingsley

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Have fun with CAYMANIAN TIMES

THE AMAZING SPIDER MAN By Stan Lee





CaymanianTimesClassifieds



Applications are now being accepted for the following positions:

Registered Nurse: If you are an RN currently available and looking for employment, we have a role for you at Caring Hands Cayman, the islands Premier Home Healthcare Company.

Submit your CV as we would like you to join our team of professional Registered Nurses. Remuneration and offer benefits for this role include but not limited to transportation to clients, uniforms, and all statutory benefits.

Monthly Salary Range: \$3,200 - \$4,000 based on experience.

Send Resume together with Nursing Diploma & Certifications to: support@caring-handscayman.com

Caregiver: Applicant must hold a Practical Nursing or Caregivers certificate, be CPR & First Aid certified with min 3 years hands on experience in providing quality homecare. **Duties and Responsibilities**

• Assist clients with various personal daily duties, such as personal hygiene, exercise, meal preparation, medication management and companionship care.

• Provide care in accordance with client's Care Plan and report any concerns to Case Manager.

Must be flexible and available to workdays, evenings, weekends and Public Holidays.

Hourly Range: CI\$8 - CI\$12 per hour. All benefits as per labor law

Send Resume together with Certifications to support@caringhandscayman.com



Our Vision: To deliver an excellent airport experience

The Cayman Islands Airports Authority (CIAA) invites applications for the post of

AIRPORT OPERATIONS SUPERVISOR (DUTY MANAGER)

The Airport Operations Supervisor (Duty Manager) works a scheduled rostered shift and proactively assumes operational safety responsibility in absence of airport management, including remaining at work after published operational hours and responding to night call outs.

Qualifications and Education Requirements:

- A relevant associate degree or Diploma in Aviation Management, or equivalent from a tertiary institution, or accreditation by organisations like the IAAE, ACI, IATA, etc.
- Knowledge and experience of aerodrome certification and safety requirements
- Knowledge and experience with use of aerodrome operations technical manuals
 Three (3) to five (5) years' experience working in an airport operations department with at
- Demonstrated understanding of local and international regulatory requirements, including a
- sound knowledge of ICAO Annexes 14 and 19, OTARs 139 and 140

Preferred Skills:

- Organising and leading a team
- Collaborating and consensus building
- Analysing problems and formulating sound conclusions
- Handling difficult situations with tact and diplomacy
- Organisation and start strategic developmentWritten and verbal communication
- Working knowledge of Microsoft Office Suite of applications

Salary and benefits: Salary range is Cl\$71,640 – \$96,336 and will be commensurate with experience and qualifications. Benefits include a contributory pension plan, paid vacation, health insurance and professional development opportunities.

Only Caymanians or legal residents with the right to work need apply. A pre-employment drug screen and medical are conditions of employment.

Applications should be e-mailed to HR.Recruitment@caymanairports.com or mailed to: Human Resources Officer P.O. Box 10098 Grand Cayman KY1-1001 CAYMAN ISLANDS Job Description and Application Form are available at caymanairports.com

Deadline date for receiving application is **23 June 2023**.



CAYMAN ISLANDS GOVERNMENT MINISTRY OF BORDER CONTROL & LABOUR

Applications are invited for the post of:

DIRECTOR (DESIGNATE) CUSTOMS & BORDER CONTROL (CBC)

SALARY: \$136,440.00 - \$158,256.00 PER ANNUM

The successful applicant will work alongside the incumbent Director, who is slated to retire in **July 2024**. The Designate Director will then assume the role of "Director." This post is to deliver strategic leadership to enable the coordination and integration of security, trade facilitation, and trade enforcement functions of the CBC, and to enable the expedited flow of legitimate travellers and goods at ports of entry, while interdicting persons and goods illegally entering or exiting the Cayman Islands.

Education and/or Experience /Qualifications:

Bachelor's degree in Management, Business or an appropriate qualification from an accredited Institution plus ten (10) years' experience in a management position with at least five (5) years at senior management level.

Knowledge of the international trade conventions, treaties, legislation and other policy instruments that govern or otherwise impact border control, national security, and public safety, acquired ideally through experience.

Knowledge of operational and strategic policies, procedures, business processes, and structures across the law enforcement agencies in the Cayman Islands, and a firm grasp of the interrelationships and organisational dynamics necessary to facilitate expedited lawful trade and travel while identifying and mitigating border security risks and threats faced by the Cayman Islands would be preferred.

The post holder **must** also have sound knowledge of key legislation and policy instruments, including:

- Customs and Border Control Act;
- Customs Tariff Act;
- Immigration Transition Act and Regulations
- Misuse of Drugs Act;
- Firearms Act;
- Terrorism Act;
- Anti-Money Laundering (AML) & Countering the Financing of Terrorism (CTF) Act;
- Other Domestic Legislation including Proceeds of Crime Act, Penal Code, Criminal
- Procedure Code, Bail Act, and Police Act;
- Convention and Protocol Relating to the Status of Refugees;
- Freedom of Information Act;
- Human Rights Legislation (domestic and international); and
- The Cayman Islands Constitution Order 2009 (as amended).

<u>Skills</u>

Exceptional leadership and talent as a strategic thinker with ability to identify and plan in accordance with the future capabilities required by the organization and its people to successfully surmount evolving challenges and deliver world-class services in the interest of national security and public safety.

Excellent analytical, research and drafting skills combined with excellent written, verbal and interpersonal communication skills with the ability to develop strategic professional relationships and deal with sensitive and confidential matters with integrity.

Benefits will be determined in accordance with the Public Service Management Act and Personnel Regulations, the Public Service Pensions Act and the CINICO Health Plan.

DETAILED job description, benefits information and application form are available at:

<u>www.careers.gov.ky</u>

DEADLINE for applications :- 04 JULY, 2023



YOUR COMMUNITY NEWSPAPER FAIR & BALANCED REPORTING Print & Online

Print & Onnie

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- 🕵 ctimes.ky
- @ @caymaniantimes.ky

GaymanianTimes

we make it happen

EVENT CLIENT SERVICES

We are looking for a customer-focused individual to work in our events division. The successful candidate must be self-motivated, organized and creative. Responsibilities, qualifications and requirements include, but are not limited to:

- High School Diploma is required; secondary degree is a plus
- Must have experience in event rentals, installation, and coordination.
 Must be well versed in Microsoft Office. Knowledge of PartyCad is considered a plus
 Trained with use of Point of Rental or other rental industry-specific software is
- Experience with sales and marketing package preparation and promotions is
- Experience with sales and marketing package preparation and promotions is considered a plus

Applicants must be able to work both independently and as a team member, liaise with customers, be well versed in marketing and sales in the events industry, and have strong written and verbal communication skills. The successful candidate will be responsible for assisting customers with rentals and events of all sizes.

A minimum of 3 years experience in the events or rental, hospitality industry or other customer service industry. Other requirements include a driver's license, own transportation, and a clean police clearance certificate. This position requires work on weekends and the flexibility to work evenings and public holidays as needed.

Salary ranges from KYD\$25,000-\$32,000 per annum and is experienced based. Medical insurance and pension is included in employee packages as per the Cayman Island Government regulations.

Please specify the position you are applying for submit your resume and cover letter along with the following supporting documentation: proof of citizenship, a police clearance certificate not more than 6 months old, and 2 work references.

The ideal way to submit your information to us is through this link for expedited processing: **massiveequipment.bamboohr.com/jobs**

If you have questions, you can email HR Manager at: hr@massivegroup.com





Description	CI\$	Size (inches) W x H	
Newspaper Advertisement Full page		10 x 13.5	
Newspaper Advertisement 2/3 page	650	10 x 8.37 or 6.6 x 13.5	
Newspaper Advertisement 1/2 page (horizontal)	450	10 x 6.67	
Newspaper Advertisement 1/2 page (Vertical)	450	4.9 x 13.5	1
Newspaper Advertisement 1/3 page	350	4.9 x 8.37	
Newspaper Advertisement 1/4 page	250	4.9 x 6.67	
Newspaper Advertisement 1/5 page	150	4.9 x 4.96	
Newspaper Advertisement 1/8 page	75	4.9 x 3.25 or 3.22 x 4.96	'n
Newspaper Advertisement 1/16 page (Small)	50	4.9 x 1.55 or 2.38 x 3.25	are full colour
Newspaper Advertisement (Mini)	5	2 x 1	full
Front Page Banner	200	10 x 1.5	are
Inserts	300		Allads
Advertorial 1/2 Page	500		AI
Graphic Design	50		

Advertising Deadlines (48 Hours prior Publication Day)

(48 Hours prior Publication Day)

Deadline (12pm (noon))
Monday
Wednesday

2 days notice for ads

For further information or to book an advert call 916 2000 or email: sales@caymaniantimes.ky



UNIVERSITY COLLEGE CAYMAN ISLANDS

UCCI is inviting qualified applicants for the following position:

Assistant Accountant – Payables and Procurement

Department – Finance

Overview

The Assistant Accountant will report directly to the Finance Manager and will be responsible for ensuring all liabilities are properly recorded and reported, ensure all payments made for capital or revenue expense commitments have been appropriately authorized and are within the guidelines of relevant statute and good corporate governance. Manage the integrity of information that is transferred from sub-ledger systems to the general ledger to facilitate Financial Statements being prepared in a timely manner and in accordance with generally accepted accounting practice.

TERMS OF APPOINTMENT

a) The Assistant Accountant – Payables and Procurement is appointed by the President and CEO.

b) An appointment as Assistant Accountant – Payables and Procurement is for a contractual period determined by the President, or his designate.

c) Continuation of an appointment as Assistant Accountant – Payables and Procurement is subject to a satisfactory annual performance review.

CRITERIA FOR APPOINTMENT

The criteria for appointment as Assistant Accountant – Payables and Procurement are as follows:

d) Minimum: Associate degree in accounting

- e) Experience: 3 to 5 years in an accounting environment
- f) Proficiency in Microsoft Word, PowerPoint, Outlook and Excel.

g) Excellent written and verbal skills.

h) Proactively resolves problems, and builds strong team relationships.

i) High level of integrity in dealing with confidential and sensitive matters.

Knowledge, skills and Abilities

Institutional Commitment

j) Service - promotes the social and intellectual growth of all students at UCCI.

k) Professionalism – recognizes diversity in UCCI's organizational culture; understand department and UCCI policies, and promotes an environment conducive to learning; demonstrates a professional conduct in discussing and dealing with internal issues; maintains balance of work and personal life while engaging in new knowledge to enhance personal growth and skills; and adheres to UCCI policies regarding social conduct, attendance and dress code.

I) Privacy and Confidentiality – engages in a confidential and professional manner all conversations, written and electronic information regarding students and in accordance to UCCI's privacy and legal requirements.

m) Communication – maintains good relationships with UCCI's clients including the students, visitors, and other colleagues, even when facing pressure situations and when confronted.
 n) Commitment to colleagues – shows respect for colleagues; and provides constructive feedback when needed.

Payables and Procurement

a) Prepares payments online and or cheques for signing and disbursement on a weekly basis as determined by the operating policy

b) Formalize credit terms with existing and new suppliers and ensure that supplier master files have all up to date information

c) Dispatch payments when necessary or coordinate arrangement for pickup by supplierd) Ensure all payments have supporting documentation i.e. invoice, approved purchase order and evidence that the goods have been delivered or services rendered prior to payment

e) Maintain appropriate records of supplier invoices and payments

f) Ensure standing commitments are kept current i.e. insurance payments etc.

g) Monitor expenditure levels on a department and overall university level

h) Reconcile individual supplier statement on a periodic basis

i) Prepare monthly accounts payable g/l reconciliations
 j) Preparing and issuing student refunds

k) Reconcile cash/cheque collections and prepare weekly deposits for local bank

I) Working with the Assistant Accountant – Billing and Receivables to ensure cash clearing account balances are matched to daily deposit and eliminated via transfer to the mail bank accounts.

m) Manage supplier account balances and ensure balances are paid on a timely basis
 n) Prepare and post necessary general ledger journals after approval by the Chief Financial Officer & Finance Manager, as part of periodic and year-end financial statement preparation exercise

o) Participate in the development of web purchasing facility, payments policy and other related standard operating procedures

p) Other functions deemed necessary from time to time for the efficient functioning of the accounts department in particular and the University as a whole

q) Prepare and reconcile weekly deposits for delivery to commercial banks.

r) Although not a routine occurrence, the Assistant-Accountant must be prepared to work outside normal office hours to meet deadlines and reporting requirement when necessary.

Other Duties As Assigned

a) Actively participate in relevant assignment for the completion of the annual audit.

b) Ensure compliance with annual office requirements

c) Other functions deemed necessary and assigned by the Chief Financial Officer & Finance Manager from time to time for the efficient functioning of the accounts department in particular and the University as a whole.

Compensation:

• KYD\$49,800 to \$66,984.00 per annum (Salary Grade L)

Medical, pension and 15 days annual vacation, two (2) weeks additional at Christmas.

How to apply:

Submit a cover letter and CV to <u>recruitment@ucci.edu.ky</u> along with a list of existing courses the candidate can teach and proposed new courses the candiate can develop, along with three (3) professional references.

Deadline: June 16th, 2023

Only shortlisted candidates will be contacted.



The National Children's Voluntary Organisation is a not for profit, dedicated to the care, education and well-being of children and families in need of support in the Cayman Islands.

We invite applications for the position of: PRE-SCHOOL TEACHER

Duties and responsibilities

The Candidate selected will:

• Be responsible for the teaching, general supervision, and management of a class of children between the ages of 2 and 5 years' old,

• Ensure the safety of children through constant supervision, effective arrangement of space, proper maintenance of equipment, and regular practice of fire drills and other emergency procedures,

• Gear the program to the needs of individual children with concerns for their interests, abilities, special talents, individual style, and pace of learning,

• Carry out daily observations and documentation of each child's activities and growth in the key areas of development within the Pre-School,

• Consider individual children in relationship to their cultural and socioeconomic background,

• Help children to become aware of their roles as integral members of a group,

Assume an equal share of the joint housekeeping responsibilities of the staff,

• Participate in public-relations events sponsored by the school, as well as training programs, conferences, courses, and other aspects of professional growth, as determined by senior management,

• Fulfill any other related duties as may be assigned to you from time to time by senior management.

Knowledge, Experience and Skills

• Be professionally prepared, especially in the field of early childhood education/development,

• Have a bachelor's degree in education with the ability to receive a teaching license in the Cayman Islands,

Have two (2) years of work experience in a Pre-School setting,

• Must be a sensitive and mature individual who is able to relate well to both children and adults,

Must be able to deal with children of mixed abilities.

Salary from KYD \$2,000 to KYD \$3,000 per month dependent upon qualifications and experience.

Interested Caymanians and Permanent Residents should submit a cover letter and full curriculum vitae to <u>recruitment@ncvo.org.ky</u> by June 26th, 2023.



About us:

Alba Elevators provides innovative and eco-efficient solutions for elevators, escalators and man/ material hoists. We support our customers every step of the way; from design and installations to maintenance and modernization.

We are currently seeking: - Experienced Elevator Technician.

An experienced Elevator Technician to join our team of skilled professionals to ensure high quality, and timely installation and ongoing Service/ Maintenance of the equipment following manufacturer installation methods throughout the installation process. We value your commitment to our clearly defined procedures, guidelines, and key deliverables, which include:

• Manage the equipment installation environment during installation activities.

 Responsible for safe, high quality and timely installation of the equipment following KONE installation methods throughout installation process.

• Responsible for reporting installation progress to the operations supervisor

• Ensure that shortages or damages are reported to the operations supervisor so that replacement parts are ordered as soon as they are discovered.

• Keeps the installation tooling safe and in good condition.

• Ensure the security of the delivered equipment by means of correct storage and site handling.

• Responsible for the safe working environment within confines of the installation activity including storage area.

• Responsible for receiving, checking and storage of materials.

Carries out the installation according to pre-screening methods instruction and schedule.
Submits reports of timekeeping, guality feedback forms and warranty claims for material.

Skills, Education and Experience:

• Experienced in KONE Elevator Installation methods, having completed KONE installation project(s) within the last 24 months.

• Recent KONE MONOSPACE Training, certified by KONE US.

• Understands KONE Installation drawings and procedures.

• Knowledge of KONE quality and safety rules as well as awareness of environmental requirements.

Experience in KONE Service and Maintenance procedures.
Be able to demonstrate an excellent working knowledge of Cayman Islands Construction Health &

Safety Law and practices. • Be an excellent communicator, with superior attention to detail, be able to multitask, manage multi-

Be customer service oriented.

Strong verbal and written communication skills.

• Strong interpersonal skills and ability to multi-task and prioritize workload.

The salary range for this exciting opportunity is between Cl\$16 - Cl\$21 per hour commensurate with experience. Compensation package includes health insurance, pension and vacation entitlement. To apply, please submit your résumé, cover letter, police clearance and 3 professional reference letters to officeadmin@albaservicesltd.com.

POWER FLOWER LTD. is seeking the services of an <u>Irrigation Assistant / Garden-</u> <u>er</u> to join its gardening and landscaping team.

The successful candidate will be required to:

- Assist with preparing estimates, designing, and installing irrigation systems
- Maintaining irrigation systems

• Carry our general gardening duties

- Identify plants by their botanical names for zone 12
- Identify tropical plant pest & diseases and recommend treatment

Requirements:

 Have a working knowledge and experience with mechanical (plumbing, electrical, automation)

- Must be able to lift up to 55 pounds properly and comfortably
- Must be willing to work in various weather conditions and should not be allergic to
- plants and dusty environment
- Good oral, written, & interpersonal skills
- Capable of driving automatic and manual transmission in addition to trailer towing
- Valid group 3 driver's license
- No less than 3 years' experience

Practical and oral demonstrations will be required; Wages from CI\$9.00 to \$14.00 per hour will be commensurate with qualification & experience.

Interested persons should send a cover letter and current resume (including the names of 2 referees) to:

Power Flower Ltd. P.O. Box 30595

Grand Cayman KY1-1203

CAYMAN ISLANDS

or Email: office@powerflower.ky



UNIVERSITY COLLEGE CAYMAN ISLANDS

UCCI is inviting qualified applicants for the following position:

HR Coordinator Department: People & Culture

Overview

The post-holder supports the People & Culture Manager in the provision and delivery of strategic and operational HR services for approximately 80 full-time staff and faculty and 60 part-time adjunct faculty members. The post provides administrative support to all aspects of human resources functions and general HR enquiries in a timely and efficient manner and will support recruitment and selection, performance management, learning and development, benefits and business partner services.

The post-holder will support the daily administrative operations where the HR and Finance department intersect.

Requirements

• Bachelor's degree in HRM or Business Administration and at least of 3+ years' experience, or an Associate's degree with a minimum of 5 years' experience.

Demonstrate knowledge of employment and contract law, local recruitment and immigration

Ability to balance employee needs and concerns with organisational policy and business

Priorities.Must demonstrate flexibility of work and be highly trustworthy and confidential.

- Highly effective interpersonal skills to handle employee relations issues diligently and appro-
- priately.

• Ability to communicate effectively in person and in writing with a range of audiences.

• Ability to consistently meet deadlines and operate in a changing and dynamic environment.

• Proficient use maintaining HR information systems e.g., Blue Bison or BambooHR and proficiency with Microsoft Office.

Responsibilities

 Assist with the provision of guidance and support to managers and employees regarding organisational changes, workforce issues, compensation and benefits, disciplinary matters and/ or other HR matters that may arise.

• Maintain organised, accurate and current HR files – hard copies and electronic records on the HRIS as required, ensuring confidentiality of information accessed.

Assist with the coordination of recruitment efforts.

• Process HR documents such as employment agreements, change of circumstance forms, pension forms, salary advances, job references, allowances, leave memos, offer/resignation/ termination letters and others.

• Provide support, as well as help to coordinate and administer, staff development processes including succession planning, performance management, training and development activities and disciplinary procedures.

• Assist in the development, revision and/or implementation of HR-related policies, procedures and objectives and related documentation and presentations.

Assist with the administering UCCI's employee health and life insurance plans

• Knowledge of the HR local legislation, including the Public Authorities Law, Labour Law, Immigration Law, Health Insurance and Pensions Laws, and Gender Equality Law

Submit a cover letter and CV and three (3) professional references to recruitment@ucci.edu.ky

Compensation

Deadline: 15 June 2023

• KYD \$49,800 - \$66,984 per annum.

Only shortlisted candidates will be contacted.

Medical, pension and annual leave (4 weeks).
 How to apply



Underwater Photographer/Photo Centre Assistant

Must have a valid SCUBA Divemaster certification equivalent or above with 2-3 years of experience in Underwater Photography. Employee will be required to photograph & video clients underwater. Must be experienced with cameras to assist with underwater camera rentals and sales. Broad experience with MAC computers, POS system and inventory control, digital printing and digital editing of photo and video.

Must be non-smoker, have reliable transportation and punctual. Must be able to work five days a week, including Saturdays and some holidays. Must be able to commit at least two years.

Wage from CI\$10 to CI\$15 per hour, commensurate with experience, plus all benefits required by law. Send detailed CV with references directly to maria@cathychurch.com



UTILITY REGULATION AND COMPETITION OFFICE Applications are invited for the following post:

Ref: OF006/23 Salary Range: CI\$103,476.00 - \$139,164.00 per annum

Director of Economics and Regulatory Affairs

The Utility Regulation and Competition Office (OfReg) is the independent multisector regulatory authority with responsibility for the energy and electricity, fuels, information, and communication technology (ICT), water and wastewater sectors.

Reporting to the Chief Executive Officer, the Director of Economics and Regulatory Affairs is the principal economic and policy advisor of the Office, responsible for leading assessment and the provision of sound advice, for all competition economics and regulatory economics matters to the various sectors under OffReg's remit. The post holder has responsibility to ensure that, as an economic regulator and competition office, OfReg discharges its duties in a manner that promotes fair regulation for consumers and industry and exercises its duties and decision making consistent with sound economic principles. This will include a focus on the mentorship and development of economic regulatory expertise within OfReg.

Key areas of accountability include, but are not limited to:

• Lead development of economic policy and provide advice and support to the CEO and all sectors, departments, and teams in OfReg.

• Direct the upgrading of policies and procedures to ensure compliance with economic statutory requirements and reviewing and providing input to all economic decisions, regulatory measures, and consultative documents to be issued by OfReg to ensure sound economic basis.

• Research, analyse and direct changes to the legislative and economic policy frameworks to ensure the Office is operating effectively and appropriately considering current circumstances, whilst enabling the environment to accommodate future changes in technologies and innovation.

Lead development and supervise the implementation of tariff schemes and provide advice and support to the CEO and all sectors, departments, and teams in OfReg.
Provide support in monitoring performance of the service providers in terms of level of in-

vestment, cost of services, and level of efficiency in production and distribution of the required services.

• Lead assessment and advise to ensure that the necessary systems and procedures needed to monitor regulated utilities and sectors are developed, established, and operated in a transparent and effective manner, in accordance with the enabling legislation and sound, relevant economic policy.

• Manage and deploy the technical competencies of OfReg, thus enabling the Office to discharge its economic regulatory functions efficiently.

• Support agreed strategies to promote awareness of the role of OfReg in the economic, social, and political development of the Islands.

Qualifications and Experience

• Master's degree in Economics with a concentration in Regulatory Economics and/or Competition Economics is required, with a PhD being preferred.

• A minimum of 10 years' progressive senior level experience in utility regulation dealing with major licensees in competitive as well as non-competitive markets.

Advanced knowledge and understanding of the technology, structure and economic principles of regulated markets, their development and trends related to public utilities and undertakings.
Significant previous experience in developing economic policy related to public utilities regulation and competition regime.

• Knowledge and understanding of relevant legislation, regulations and procedures governing OfReg and working knowledge of the Cayman Islands utility and regulatory landscape. Familiarity with international and regional utility regulatory bodies.

• Strong intellectual leadership and strategic economic advice and assessments across all sectors of OfReg.

• Strong research, analytical and investigatory skills to quickly analyse complex factual situations to understand key risk issues, include monitor expenditures in accordance with approved budget and submit reports on budget performance.

Applications

All applications must include (1) cover letter (2) Curriculum Vitae (3) OfReg application form and (4) two professional character references. All documents must be received for an application to be considered.

Detailed job description, OfReg application form and application notes are available online at: www.ofreg.ky/job-opportunities

Interested persons should submit their curriculum vitae, application form and cover letter to: https://ofreg.bamboohr.com/jobs/

Please submit the application form together with your curriculum vitae as a single PDF document.

Application Closing Date: 30th June 2023



Print/Art Gallery Coordinator/Photo Centre Assistant

Taking print/framing orders, coordinating with the printer/framer and making sure the order goes through the process smoothly from the start to the finished product with quality control. Maintaining print/gallery inventory and stock levels. Must have at least 2 years experience.

All applicants must have basic computer skills, non-smoker, with a clean police record, have a reliable transportation and be punctual. Must be able to work five days a week, including Saturdays and some holidays and commit at least two years.

Wage from CI\$8 to CI\$13 per hour, commensurate with experience, plus all benefits required by law. Send detailed CV with references directly to <u>maria@cathychurch.com</u>



UTILITY REGULATION AND COMPETITION OFFICE Applications are invited for the following post: Human Resources & Operations Manager

Ref: OF09/22 Salary Range: CI\$81,252.00 - \$109,296.00

The Utility Regulation and Competition Office (OfReg, the Office) is the independent multi-sector regulatory body with responsibility for the Energy & Electricity, Fuels, Information and Communication Technology (ICT), and Water and Wastewater sectors. The Office maintains regulatory oversight for all utilities providers in the Cayman Islands.

The Human Resources & Operations Manager provides and manages the delivery of comprehensive human resource and administrative support to the Office and contributes to OfReg's strategic planning by working closely with senior management to develop sound people management strategies that are in alignment with and support the strategic objectives of the Office. The Human Resources & Operations Manager is also responsible for supervising and assigning work within the administration team to ensure that all routine operational and administrative requirements are properly executed.

Key areas of accountability include, but are not limited to:

• Provide and manage the delivery of comprehensive human resource and administrative support to the Office and contribute to OfReg's strategic planning and business process development in relation to HR and administrative matters.

• Oversee the design, implemention, and management of the HR systems and its efficiencies, policies, and procedures to ensure office compliance and expectations are in line with: the Public Authorities Act, Labour and Immigration Acts, Health and Pensions Acts, Public Servants' Code of Conduct, and other applicable laws and regulations relevant to government sector.

• Prepare and process HR related correspondence in a timely manner, including forms and drafting correspondence to staff, departments, to include POCS and other relevant government agencies.

· Manage and administer all employee benefits and compensation programmes.

 Monitor staff and the completion of annual performance agreements/assessments, evaluate staff renumeration system, implement and manage staff training, manage all types of leave and absenteeism, maintain personnel files and provide support and guidance in staff management of disciplinary matters.

• Contribute to and manage the establishment of standard recruitment and selection practices: job descriptions and advertising, posting on various social media outlets, shortlisting of candidates, participating in interviews, vetting of applicants including candidate testing, contract negotiations and onboarding.

• Manage the Office's internship programs and their life cycles.

• Liaise with employees in relation to payroll matters, prepare and maintain related payroll records and related reports.

Qualifications and Experience

• A Bachelor's degree in Human Resource Management, Business Administration, or a related field.

• A post graduate degree in training, development, and/or diversity would be an advantage.

• A recognised human resource management qualification (Certificate in HRM, PHR, CHRP, SHRM) is desirable.

• A minimum of seven (7) years' progressive experience in human resource management and at least three (3) years of supervisory experience.

• Proven experience in designing human resources practices and programme development.

• Working knowledge of Cayman Islands employment laws and regulations is essential and knowledge of the acts related to public service would be an asset.

Applications

All applications must include (1) cover letter (2) Curriculum Vitae (3) OfReg application form and (4) two professional character references. All documents must be received for an application to be considered.

Detailed job description, OfReg application form and application notes are available online at: www.ofreg.ky/job-opportunities

Interested persons should submit their curriculum vitae, application form and cover letter to: recruitment@ofreg.ky

Please submit the application form together with your curriculum vitae as a single PDF document.

Application Closing Date 19th, June 2023



Door to Door Representative

We are looking for a representative to solicit daily Door to Door residential sales whilst acting as a Logic sales representative. The representative will sell all Logic residential services to new and existing customers ensuring policies are explained to customers. This person will provide excellent customer service by following the set policies and procedures guidelines established by WestTel T/A Logic.

Responsibilities

• Provide best-in-class customer service to internal and external customers on every interaction.

- Do daily callouts to existing and inactive accounts in fibre-ready areas.
- Do daily door-to-door sales in Logic fibre-easy areas.
- Talk with customers by phone, and in person and receive sales orders for installation, add-
- ons, re-connection or change in service for television, internet & phone services.
- Fill out application forms and determine charges for service requested.
- Solicit the sale of new or additional services.

 Continually study and learn new and existing products to become experts on WestTel T/A Logic products and support them in a professional and courteous manner

SKILLS AND ABILITIES

- Demonstrated knowledge and understanding of products and services
- Ability to meet a weekly, monthly and quarterly Sales quota.
- Strong attention to detail with a focus on accuracy and thoroughness
- Ability to follow detailed documented procedures
- · Ability to work in a team environment
- · Ability to develop and maintain good customer relationships
- · Excellent verbal/written communication skills in order to send professional emails
- Excellent timekeeping and interpersonal skills
- Ability to work extended/flexible hours, including weekends, holidays, evenings, etc.

Education & Experience

- High school diploma or equivalent
- A minimum of 2 years' experience in a customer service role
- Customer service experience in a call centre/helpdesk environment
- Experience in using a variety of programs including Excel, Word, Outlook, and Windows 07.

Base Salary range: Cl\$16,000.00 to Cl\$18,000.00 per annum + commission.

The income offered will be within the quoted range and depends on experience and qualifications. The Benefits package includes a comprehensive health insurance package, pension contributions and Logic products and services.

Interested applicants should submit a cover letter and detailed resume via Logic website at <u>https://logichr.bamboohr.com/jobs</u> by **20 June 2023.**



B2B Sales Manager - Small & Medium Business (SMB)

Salary range: CI\$50,000.00 - \$60,000.00 per annum + commission

The B2B Sales Manager is responsible for leading and developing a team of sales professionals to meet and exceed sales objectives for the B2B small and medium business segment. The position requires a leader with a track record of success in coaching and motivating sales representatives to maintain high levels of performance and meeting overall business objectives.

Duties and responsibilities include but are not limited to the following:

• Lead and manage a team of sales resources, providing guidance, coaching, and support by having a comprehensive understanding of our offerings and through established KPIs to help them meet their sales targets across all verticals and channels.

- Execute sales strategies, tactics and campaigns to meet revenue goals and drive cus-
- tomer acquisition and retention.
 Understands decision making and buying processes, customers' typical needs, motives and pain points and is able to use strategies to persuade clients of business benefits.
- Ensure sales team generates sufficient new leads while continuing to nurture existing client relationships

• Work closely with head of B2B and marketing in the design of targeted marketing campaigns and lead generation activities and support the execution working collaboratively with the marketing team.

- Monitor market trends and competitive landscape to identify opportunities and threats and adjust sales strategies accordingly.
- Thorough knowledge of pricing models, discounting, return on investment and contracting to attract profitable business for transactional and complex sales.

Main Duties and Responsibilities

• Collaborate with our product and technical teams to ensure that our solutions meet the needs of our customers and are effectively positioned in the market.

- Successfully drive new product enhancements and launches to align with commercial strategies.
- Drive customer satisfaction and NPS (Network Promoter Score) with the underlying mission of being the #1 customer-centric sales organization in the territory.
- Coach and mentor team on different sales methodologies and business prospecting to build the pipeline to grow accounts and develop loyal relationships with clients and stakeholders at all levels of the organization.
- Identify knowledge gaps within the team and develop & execute plans individual development plans to build the capabilities of the team.
- Verify that all deals are accurate and in Salesforce CRM, and that all data is compliant.
- Ensure that sales processes and systems are in place and being followed by the team.
- Monitor & improve sales activities levels and drive funnel development

• Drive forecasting and funnel management across the team and provide regular reports and analysis to senior management as needed.

Analyse trends, provide feedback and take actions to optimize sales team effectiveness
Validate and approve commissions for the sales team and make recommendations on

incentive programs that will motivate the team to deliver to a high standard.Developing relationships with relevant Government ministries and departments and reg-

ulatory bodies in the Cayman Islands.
Selection, instruction and management of external counsel and advisors, as needed, to ensure value for money and effective use of resources at all times.

Required skills and qualifications:

- Bachelor's degree in marketing or business administration or equivalent diplomas, certifications.
- 5+ years in sales team management within a corporate setting.
- Proven track record of success managing the sales cycle from plan to close.
- Excellent communication, interpersonal, and organizational skills.
- Proven experience coaching and develop sales professionals.
- Good business acumen and sound decision making skills.
- Strong knowledge and experience with Microsoft Office & CRM applications.
- Ability to handle/ manage complex processes.
- Excellent customer service skills.
- Strong negotiating skills along with proven analytical and problem-solving abilities.
- Ability to present ideas in business-friendly and user-friendly language.
- Ability to effectively prioritize and execute tasks in a high-pressure environment.
- Highly self-motivated and directed, with keen attention to detail.
- Ability to motivate in a team-oriented, collaborative environment.
- The income offered will be within the quoted

range and depends on experience and qualifications. The Benefits package includes a comprehensive health insurance package, pension contributions and Logic products and services.

ckage, cts and () connect@logic.ky () www.logic.ky

Apply online today at <u>https://logichr.bam-</u> <u>boohr.com/jobs/</u> Deadline for applications. is **20 June 2023**



🔇 +1 345 745 5555 (KY)

+1 727 220 5893 (US)

connect@logic.ky
 www.logic.ky

43 Eclipse Drive P.O. Box 31117 Grand Cayman, KYI-1205 Cayman Islands

+1 345 745 5555 (KY)

+1 727 220 5893 (US)



Legal and Regulatory Counsel Salary range: US\$ 120,000.00- US\$ 140,000.00

We are looking for a team player to join our Business and who will be responsible for day-to-day legal and regulatory matters affecting our business in the Cayman Islands and the Business's parent company in Bermuda (together, the "Group").

Main Duties and Responsibilities

• Advising management on a wide range of legal and regulatory issues to ensure the Group operates within the applicable legal and regulatory frameworks.

• Monitoring and advising on regulatory processes and compliance as applicable to the Group's business and any related disputes and negotiations.

• Providing legal support and advice in relation to Group projects.

• Drafting, reviewing and negotiating a wide range of transactional documents and commercial contracts on behalf of the Group.

• Ensuring systems and processes are in place to support the regulatory and legal reporting obligations of the Group, including data protection matters.

• Advising the Human Resources Department regarding all aspects of employment and Labour Act as they relate to employees of the Group.

• Proactively identifying, managing and mitigating the risk of litigation for the Group.

 Advising management regarding the protection and preservation of the Group's intellectual property.

• Providing corporate administrative services to the Company to ensure compliance with local laws and required government filings, including the Companies Act, the information and communication technology laws and regulations, Data Protection Act and other legislation in the Cayman Islands.

• Developing relationships with relevant Government ministries and departments and regulatory bodies in the Cayman Islands.

• Selection, instruction and management of external counsel and advisors, as needed, to ensure value for money and effective use of resources at all times.

Key Requirements

1. Background

• Must have a law degree and be qualified to practice law in the Cayman Islands or a Commonwealth jurisdiction, including the United Kingdom, Australia, New Zealand, Canada and Jamaica (with a valid practicing certificate).

• Minimum six (6) to eight (8) years' post-qualification experience gained at either a reputable law firm and/or as in-house legal counsel.

Strong legal expertise in a full range of corporate/commercial matters is essential.
Experience in the telecommunications or technology industries would be advantageous.
Working knowledge of Cayman telecommunications, broadcasting, commercial/corporate, employment and labour legislation would be preferred.

2. Skills

• Be able to work under pressure and handle substantial workloads efficiently and professionally.

• Have excellent legal drafting, written and verbal communication skills, including the ability to convey information to non-legal stakeholders clearly and concisely.

• Have great attention to detail but capable of understanding and keeping in mind the overall motivations of the business.

• Have the ability to pragmatically identify, analyze and manage legal issues including evaluating and determining the appropriate legal course of action for the Group to meet business needs.

• Be responsible, reliable and manage and respect deadlines.

• Have excellent leadership, personnel management and interpersonal skills and be able to influence business stakeholders with credibility, analysis and judgment.

• Be a self-motivated individual who can work both independently and in a team environ-

ment across all levels of the business.

• Must have self-sufficient computer skills.

The remuneration and benefits package for

this role will be commensurate with experience.

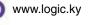
Benefit package includes - comprehensive medical & dental health insurance,

discretionary bonus (post probation completion) and Logic products and services. Apply online today at <u>https://logichr.bam-</u>

boohr.com/jobs/ Deadline for applications is **20 June 2023**



+1 345 745 5555 (KY)



43 Eclipse Drive P.O. Box 31117 Grand Cayman, KYI-1205 Cayman Islands

NOTICES

PLANNING PERMISSION

This is to inform the public that an application for planning permission for the purpose of **Car Showroom with service bays, 5 signs and a wall** on Block **20E** and Parcel **308** has been submitted to the Central Planning Authority (CPA) or Development Control Board (DCB).

The application can be inspected on the Department's website https://www.planning. ky/planning-notices/, or at the Department of Planning; located at the Government Administration Building, 133 Elgin Avenue, George Town, Grand Cayman or at the District Administration Building, Stake Bay, Cayman Brac. If you wish to object or support the application you should do so in writing stating your precise grounds within 21 CALENDAR DAYS of the final advertisement of this notice. Please note: only owners of full legal capacity who for the time being reside within a radius of one thousand feet of the boundaries of the land to which the application relates, or who own land (including a strata lot) within a radius of one thousand feet of the boundaries but reside elsewhere in the Islands, may object to an application for planning permission. Your comments should be addressed to the Director of Planning, P.O. Box 113, Grand Cayman KY1-9000, Cayman Islands, or via e-mail to planning.dept@gov.ky. Please include your return address (typically a PO Box number).

PUBLIC NOTICE

REQUEST FOR ALTERATION TO THE DEVELOPMENT PLAN 1997

The Central Planning Authority (CPA) is considering a request for alteration to the Development Plan 1997 (RZ23-0001) for the following: Block 23B Parcels 108, 109, 110 & 111 from Low Density Residential to Beach Resort Residential, and relocation of Public Open Space. These parcels are located to the south of South Sound Road.



The electronic file can be inspected at the Department of Planning, Government Administration Building, 133 Elgin Avenue, George Town between 8:30 am and 4:00 pm, Monday to Friday. Anyone wishing to comment on this proposal must do so in writing within 60 days of the final advertisement (June 9th 2023) or by August 8th 2023. Please remit all correspondence to the attention of the Director of Planning, P.O. Box 113, KY1-9000 Grand Cayman, Cayman Islands; or by email to planning.dept@gov.ky. CPA meeting minutes pertaining to this application can be found on the Department's website at www.planning.ky (Meeting CPA/11/23; Item 3.1)

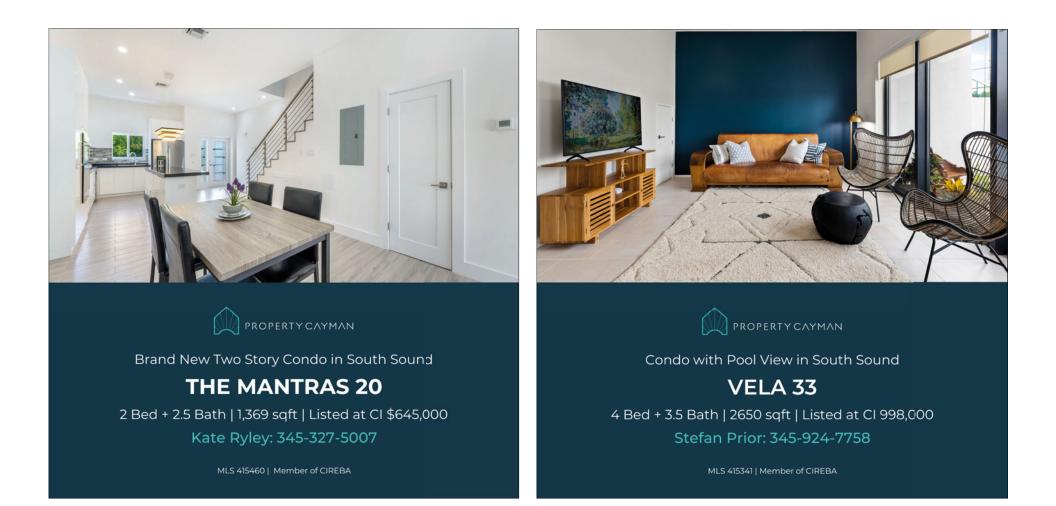




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Stefan Prior: 345-924-7758

RMLS 2867 | Member of CIREBA

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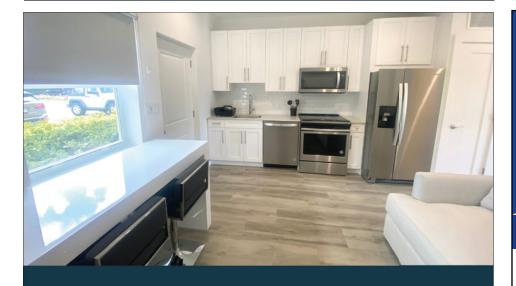
PROPERTY CAYMAN

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HARBOUR HEIGHTS 45

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